

SHELBY COUNTY BOARD OF EDUCATION

LIBRARY BOOKS & OTHER AUDIOVISUAL

MATERIAL DISCOUNTS

JULY 1 2019- JUNE 30, 2020

THIS IS A LIST OF PREFERRED VENDORS THAT RESPONDED TO OUR REQUEST PROVIDE DISCOUNTS ON LIBRARY BOOKS AND OTHER AUDIOVISUAL MATERIALS, HOWEVER, YOU ARE NOT LIMITED TO THESE VENDORS. THE DISCOUNTS INDICATED WILL BE VALID THROUGH JUNE 30, 2020.

ABDO Publishing Company – Vendor # 60

Website: abdobooks.com

Contact: Joslyn Lillion

Phone: (800)800-1312

Email: www.customerservice@abdobooks.com

Inventory or Access to titles:

8,300 Titles.

Discount:

All binding types are 0% discount. A 30% discount from list price is already reflected in catalogs and online at adbobooks.com.

Catalog and processing to SCS specifications:

ABDO provides shelf ready processing to your specifications for free, including barcoding, data disks, MARC Records and more.

MARC Records:

7-10 years.

Delivery time:

7-10 business days after receipt of order.

Shipping:

Free shipping

Bearport Publishing – Vendor # 401870

Website: www.bearportpublishing.com

Contact: Larry Hawkins

Phone: 901-757-9275

Email: hawkinsbooknook@yahoo.com

Inventory or Access to titles:

1,000 titles

Publish catalogs 2 times a year

Discount:

30% off List Library Bound

Catalog and processing to SCS specifications.

Free library processing

MARC Records-

90 days

Delivery Time:

7-10 days

Shipping

Free shipping

Bound To Stay Bound Books – Vendor # 4050

Website: www.btsb.com

Contact: Becky Jackman

Phone: (800)637-6586, Ext. 3540

Email: bjackman@btsb.com

Inventory or Access to titles:

18,000 titles for children and young adults.

Buy from over 150 publishers representing over 350 imprints.

Print 2 paper catalogs each year as well as numerous flyers and brochures

Online catalog updated daily.

Discount:

Our catalogs, flyers and brochures already reflect the standard BTSB discount of 30% off the publisher's retail price of the book plus our prebinding charge. SCS can deduct an additional 45 cents from the BTSB catalog price. When using our online catalog, your actual discount will be shown.

Catalog and processing to SCS specifications.

BTSB can process all books ordered from our inventory to SCS specifications. Effective June 1, 2010 we ceased supplying 3½ inch data disks for MARC records since they are becoming obsolete. MARC records are available on CD for \$20.00 per order or may be emailed or downloaded free of charge from our website.

MARC Records-

Order records are available for immediate access for 5 years from the invoiced date. MARC records are available for downloading online for 180 days from invoicing.

Delivery time:

The January- April 2018, average days to ship is under 10 working days from receipt of the order.

Shipping:

No charge for shipping and handling.

Capstone – Vendor # 334243

Website: www.capstonepub.com

Contact : (800)747-4992

Phone: Doug Smith

Email: bids@capstonepub.com

Inventory or Access to titles:

Online

Discount:

Catalog and processing to SCS specifications.

Free standard attached or unattached processing on opening day collections and orders of 25 books or more.

MARC Records-

Processing specs are conveniently kept on file. Customized library specifications available upon request.

Delivery time:

7-10 days ARO. Books requiring processing ship within 2-2½ weeks.

Shipping:

Capstone Rewards customers receive free shipping and free library processing on any size order. Free on orders of \$500.00 or more; 10% of subtotal on orders below \$500.00 with \$7.00 minimum.

Follett School Solutions, Inc – Vendor # 402806

Website: www.titlewave.com

Contact: [Richie Gibson](#)

Phone# 877-899-8550 XT 46382
888-511-5114 x 48104

Email: rgibson@follett.com

Inventory or Access to titles:

3.2 million Units (296, 000 titles) in inventory

Discount:

All discounts are reflected on our online catalog at titlewave.com - Paperback Binding - Discount up to 45% - School / Library Binding - Discount up to 15% - Publisher Library Binding - Discount up to 30% - Trade Binding - Discount up to 45% - Prebound Hardcover Binding - Discount up to 45% - Prebound Paperback Binding - Discount up to 45% - Single Editions / Short Discount - Discount up to 15% - General Reference Books - Discount up to 40% - eBooks - Discount up to 45% - Pre-Owned Textbooks - Discount up to 75% - Audiovisual Materials – 0% Additional

Catalog and processing to SCS specifications.

Follett can process and provide cataloging and processing for 100% of your materials, including bar-coding. For this bid, Follett is offering FREE cataloging and processing: FREE Automated Processing and Cataloging for all book orders – all materials attached. This is a \$0.69 per book savings! :) Enhanced MARC records for every title including the 526 reading program tag) Application of Barcode with protective label) Protective Mylar on books with dust jackets) Spine Label with protective label) CD data disk (by request) FREE Automated Processing and Cataloging for all A/V orders – all materials unattached. This is a \$0.69 per item savings!) Electronic MARC) Spine and cover labels) Barcode label and protector

MARC Records-

MARC records and barcode numbers are kept in Follett's database for 10 years. This information is also stored in your titlewave.com account for up to 180 days.

Delivery time:

15 days after receipt of order (ARO). If a backorder were necessary, it would be shipped within 60 days ARO. If desired, backorders will not be shipped unless authorized by your administration.

Shipping:

Follett does not charge shipping and handling for Library Books.

SPECIAL OFFER FOR SHELBY COUNTY – 2017-2018 LIBRARY BOOKS BID

Follett School Solutions, Inc. would like to extend the following offer and incentives to Shelby County Schools:

- Additional 10% discount on all books, eBooks and audiovisual materials off our already net discounted pricing at www.titlewave.com.
- FREE automated processing and cataloging for all book orders – all materials attached.
- This is a \$0.69 per book. Savings Includes:
- Enhanced MARC records for every title including the 526 reading program tag
- Application of Barcode with protective label
- Protective Mylar on books with dust jackets
- Spine Label with protective label
- FREE Automated Processing and Cataloging for all A/V orders – all materials unattached.
- This is a \$0.69 per item savings!
- Includes:
- Electronic MARC
- Spine and cover labels
- Barcode label and protector
- Offer valid July 1, 2017 to June 30, 2018 *
- For further details, contact your Sales Consultant, Richie Gibson at 877-899-8550, X46382 or via email at rgibson@follett.com.

Central Programs Inc. d/b/a Gumdrop Books- Vendor# 17803

Website: www.gumdropbooks.com

Contact: Eddie Mann

Phone: 800-821-7199

Email: wecare@gumdropbooks.com

Inventory or Access to titles:

60,000 titles

Discount:

Library Bound 0-70% average 32%

Trade Bound (TB) 0-70%

Paperback (PB) 0-40%

Catalog and processing to SCS specifications.

Barcode Label and protector- Free

Shelf- ready processing- .58

MARC records- Free

Spine label and protector- Free

Mylar jacket- Free with shelf ready processing

AR or RC labels- Free

MARC Records-

Records are maintained permanently.

Delivery time

10-15 business days ARO

Shipping

Shipping is FREE

Junior Library Guild- Vendor # 300386

Website: www.juniorlibraryguild.com

Contact: Angela Christianson

Phone: (800)325-9558

Email: jlgbids@juniorlibraryguild.com

Inventory or Access to titles:

We specialize in NEWLY published titles from PreK-12th grade. Currently working with 12 publishers. Current stock in warehouse = 2,733 titles and 980,273 units. Catalog website is updated daily.

Discount:

0% on all binding types- our materials are PREDISCOUNTED up to 75% off.

Catalog and processing to SCS specifications.

\$2.00 per book- includes custom MARC records, barcode label, spine label, and mylar, using barcode number range of your choice.

MARC Records-

Records are kept indefinitely.

Delivery time:

30 days or as scheduled.

Shipping:

Shipping is always free- even on returns

Lerner Publishing Group- 325391

Website:

Contact:

Phone:

Email:

Inventory or Access to titles:

Discount:

Catalog and processing to SCS specifications.

MARC Records-

Delivery time:

Shipping:

Sebco Books- Vendor # 400148

Website: www.sebcobooks.com

Contact: Janice and Ron Warren

Phone: (901)626-7437; (800)233-3251

Email: janice@sebcobooks.com

Inventory or Access to titles:

We have millions of titles on our website. We represent thousands of publishers.

Discount:

0-30%

Catalog and processing to SCS specifications.

Yes, Free

MARC Records-

5 Years.

Delivery time:

30-45 days.

Shipping:

Free

Mackin Educational Resources - 403280

Website: www.mackin.com

Contact: Laura Hammerschmidt

Phone: (314)703-2092

Email: laura.hammerschmidt@mackin.com

Inventory or Access to titles:

Mackin provides access to over 5 million titles from over 18,000 publishers through our continuously updated online catalog at www.mackin.com. As a true acquisition service, we do not limit you to a set inventory, but instead use state-of-the-art technology to access your desired materials from required publishers' stock. Mackin's online catalog is updated daily, but please contact us if you are unable to locate a title in our database

Discount:

Mackin's online prices are already discounted up to 45% off publishers' list prices. For this proposal, Mackin is offering an additional 8% on print books, and additional 5% on eBooks and digital audiobooks, and an additional 3% on AV items. (Databases, Makerspace products, and Playaways are excluded from the additional discounts. In addition, this discounted pricing will be reflected on Shelby County's custom Mackin.com website upon award.

Catalog and processing to SCS specifications.

Yes, Mackin is able to process and catalog 100% of your materials to each school's specifications, including barcoding and MARC records on disc, as described. Standard cataloging and processing is always provided free and includes a complete MARC record on CD, emailed or downloaded, one barcode label, one spine label, a mylar cover on all jacketed books and, for Shelby County Schools, one property label

MARC Records-

Mackin order records are maintained indefinitely; they are never deleted or destroyed

Delivery time:

Mackin will send a first shipment on or before 28 days ARO, with a second and final shipment (if necessary) within 45 days ARO.

Shipping:

Shipping over \$50.00 is always free with Mackin. For orders under \$50.00, please add 8% or a minimum of \$5.00.

Perma-Bound Books - 403253

Website: www.perma-bound.com

Contact: Janice Brockman

Phone: (901)487-5927

Email: janicebrockman@perma-bound.com

Inventory or Access to titles:

Perma-Bound inventories 100,000 titles. We can supply most books in print. We order from 1000+ publishers. Our online catalog is updated daily and we send out catalogs in the Fall and Spring. We can provide titles not listed in our catalog as well, upon request.

Discount:

Prices found in Perma-Bound catalogs and website are pre-discounted up to 35% off the publisher's list price for all books.

Catalog and processing to SCS specifications.

Yes, we have provided Shelby County with fully processed books for library and classrooms. MARC records are free. Basic Library processing (barcode, spine label and MARC) is free.

MARC Records-

We do not delete MARC files created for each individual school. We can also move them to the Customer's web account and they too are not deleted.

Delivery time:

Once the purchase order is received, you can expect the 1st shipment in 14-20 business days.

Shipping:

Shipping is free.

Rainbow Book Company - 403309

Website: www.rainbowbookcompany.com

Contact: Jim Davidson

Phone: (731)697-7563

Email: jimd@rainbowbookcompany.com

Inventory or Access to titles:

We have access to over 1,000 publishers and also create our own prebound books in-house. We have over 300,000 titles in stock and our catalog is available online, which is updated daily.

Discount:

0-30% off publisher list price reflected in web catalog.

Catalog and processing to SCS specifications.

Yes, complete processing can be completed on orders. For all processing and attaching, the cost is \$0.59 per item.

MARC Records-

They are accessible indefinitely.

Delivery time:

Within 28 days.

Shipping:

No charge for shipping and delivery.

Usborne Books & More – Vendor # 343859

Website: PO865.UBAMLibrary.com

Contact: Cynthia Bothwell

Phone: (901)481-0018

Email: ubah4all@aol.com

Inventory or Access to titles:

We offer over 2,000 titles from Usborne Publishing and Kane Miller Publishing. Paper catalogs are available upon request. New titles introduced 4 times per year.

Discount:

Additional 50% free product plus free shipping when Title Money, Grant Money, Donated funds (any funding outside of regular budget money) is used to purchase books and materials from Usborne Books and More. Free Shipping on orders over \$250.

Catalog and processing to SCS specifications.

Please see attached Cataloging Order Form.

MARC Records-

Downloads are maintained in our system for 1 year

Delivery time:

2 weeks without attached cataloging. 4-6 weeks with attached cataloging

Shipping:

Orders under \$250 are charged \$6 minimum or 8%, whichever is more. Free shipping on orders over \$250. Contact the local rep. To mitigate these shipping charges for orders under \$250.